



# The Trust Layer for Biomedical AI

SQK is productizing the world's first **Hallucination-Free Medical Imaging Platform**—validated by global tier-1 medical institutions.

## QMEDIC White Paper

Quantum-AI-Powered Hallucination-Free Medical Imaging Reconstruction and Refinement Platform

Prepared as a Word-format full white paper draft based on the previously developed QMEDIC investor/commercialization outline.

Prepared for investors, clinical research partners, healthcare platform stakeholders, and strategic ecosystem discussions.

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### Positioning Statement

QMEDIC is designed as a reliability-centered medical imaging reconstruction and refinement platform. It combines physics-constrained processing, hallucination suppression, quality assurance, API/SaaS delivery, and an AI-native Co-pilot layer to support commercial deployment, research validation, and regulatory readiness.

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# 1. Executive Summary

## 1.1 One-Line Introduction to SQK and QMEDIC

Super Quantum Kinetics (SQK) is a deep-tech company focused on combining quantum computing, artificial intelligence, and high-performance imaging pipelines to solve high-trust industrial and medical challenges. QMEDIC is SQK's flagship medical imaging platform for reconstruction and refinement, built on the principle that better medical images must also be more trustworthy, more auditable, and more operationally deployable.

Rather than positioning QMEDIC as a cosmetic image enhancement tool, SQK positions it as a reliability layer for medical imaging. The platform targets CT, MRI, and research imaging environments in which image fidelity, consistency, reproducibility, and downstream diagnostic confidence are critically important.

## 1.2 Core Problem Addressed

The problem QMEDIC addresses is not simply image quality degradation. The deeper issue is that many current AI systems improve visual appearance without sufficiently managing physical consistency, hallucination risk, traceability, or workflow accountability. In medical settings, these gaps can undermine diagnostic trust.

QMEDIC is therefore designed to suppress hallucination risk, preserve physically meaningful information, document processing history, and generate quality signals that support both expert review and commercialization readiness.

## 1.3 Market Opportunity and Commercial Potential

The market opportunity is compelling because healthcare systems, research laboratories, imaging software vendors, and AI developers increasingly depend on reliable imaging pipelines. Growth in imaging volume, demand for low-dose workflows, biomarker-driven studies, and AI-based decision support all increase the value of a robust reconstruction and refinement platform.

SQK's commercialization strategy begins with research institutes and clinical research environments, where adoption friction is lower, validation cycles are faster, and real-world evidence can be generated in parallel with early revenue.

## 1.4 Summary of Technical Differentiation

QMEDIC differentiates itself through physics-constrained reconstruction, source-data consistency checks, refinement modules with guarded enhancement logic, quality assurance outputs, and a Co-pilot layer that helps operators select modes, interpret quality signals, and generate documentation.

This creates a product that is not only technically differentiated, but also operationally more relevant to institutions that must manage risk, standardize workflows, and prepare for regulated deployment.

## 1.5 Investment Thesis Summary

From an investment perspective, QMEDIC combines a high-value technical wedge, a practical initial market entry path, and a credible roadmap toward larger institutional deployment. The product can generate traction in research markets while simultaneously building evidence, workflow maturity, and regulatory readiness for broader healthcare commercialization.

# 2. Investment Highlights

## 2.1 Why QMEDIC Now

Medical imaging AI is shifting from exploratory pilot work toward operational adoption. Stakeholders increasingly care about quality governance, traceability, lifecycle management, and deployment architecture in addition to raw AI performance. This timing favors platforms designed from the outset to function in real workflows rather than only in benchmark settings.

## 2.2 Why SQK Is Well Positioned

SQK approaches the market at the intersection of imaging science, AI, orchestration, and commercialization. The company is not attempting to compete solely as an inference model vendor; it is building a controllable platform layer capable of operating across research, API, cloud, and partner environments.

## 2.3 Core Technical Advantage

The technical edge comes from the combination of source-consistent reconstruction, refinement control, evidence and benchmarking logic, and future extensibility into quantum-classical orchestration through QUKKOS and QTAU.

## 2.4 Near-Term Market Entry Feasibility

The initial target segment—research laboratories, clinical research groups, and imaging-focused innovation teams—allows SQK to commercialize with less organizational resistance than a full hospital-wide sales motion. This reduces both time-to-evidence and time-to-revenue.

## 2.5 Mid- to Long-Term Scalability

As product maturity and validation accumulate, QMEDIC can expand into specialty hospital workflows, B2B infrastructure roles for medical AI companies, enterprise imaging integration, and OEM or platform partnerships.

## 2.6 Investment Attractiveness

QMEDIC offers a combination that is unusual in deep tech: a technically differentiated platform, an operationally realistic commercialization path, and a regulatory-readiness narrative that can compound strategic value over time.

### Key themes.

- **Why now:** Healthcare AI is moving toward deployment-grade systems with lifecycle, traceability, and compliance requirements.
- **Why SQK:** SQK combines deep technical specialization with platform thinking and commercialization intent.
- **Near-term wedge:** Research-use SaaS and API deployments with real customer feedback and evidence generation.
- **Long-term value:** Expansion to hospitals, B2B licensing, OEM/platform integration, and regulated workflows.

## 3. Problem and Unmet Need

### 3.1 Structural Challenges in Medical Imaging AI and Reconstruction

The imaging AI market has devoted substantial attention to downstream tasks such as lesion detection, triage, reporting support, and classification. However, the reliability of those downstream systems often depends on the trustworthiness of the upstream image generation, reconstruction, and refinement pipeline.

When errors arise at the reconstruction layer, they do not remain isolated. They propagate into model training, reader confidence, longitudinal follow-up, biomarker extraction, and quality assurance workflows. Accordingly, the need for a reliability-centered reconstruction layer is structural rather than cosmetic.

### 3.2 Limitations of Existing Image Enhancement AI

Many image enhancement systems are optimized for visual sharpness or benchmark improvement, yet do not provide sufficient transparency into what was inferred, what was constrained, and what may have been altered in clinically meaningful ways.

In practice, clinical users and research teams need to know not only whether an image looks cleaner, but also whether the system preserved anatomical integrity, avoided hallucinated structures, and can explain how the result was produced.

### 3.3 Hallucination and Physical Consistency

In medical imaging, hallucination is not a trivial side effect. It may appear as false texture, distorted boundary geometry, masked pathology, or over-regularized anatomy. Even subtle distortions can matter in oncology follow-up, low-dose settings, and biomarker-driven workflows.

QMEDIC addresses this challenge by framing hallucination suppression as a system-level problem involving reconstruction constraints, residual review, confidence signaling, and operator-facing quality interpretation.

### 3.4 Unmet Needs in Clinical Practice

Clinical and research environments consistently require trustworthy low-dose workflows, stronger quality documentation, easier integration with DICOM/PACS and analytics pipelines, and software outputs that can be defended to medical, operational, and regulatory stakeholders.

Many existing products address only part of this need set. QMEDIC is designed to unify image improvement, quality control, auditability, and workflow support.

### 3.5 Why Customers Will Pay

Customers are willing to pay when software improves throughput, reduces rework, increases confidence in low-quality or low-dose data, enables more reliable research outcomes, and lowers future validation or regulatory burden.

QMEDIC is therefore positioned not only as a technology purchase, but also as a risk-management, workflow, and commercialization-enabling asset.

## 4. Solution Overview: QMEDIC

### QMEDIC Product Interface for Thyroid CT Review and Multi-View Reconstruction Workflow



## 4.1 Platform Overview

QMEDIC is a medical imaging reconstruction and refinement platform designed for high-trust environments. It integrates image processing, quality control, evidence capture, API delivery, and an AI-native Co-pilot layer into a single product strategy.

The near-term commercialization target is an AWS Healthcare-based SaaS/API deployment model for research institutes and clinical research groups, with gradual expansion into broader enterprise and regulated settings.

## 4.2 Core Functions and Value Proposition

Core platform functions include physics-constrained reconstruction, guarded refinement, artifact handling, consistency checks, confidence outputs, auditability, and auto-generated QC or workflow summaries.

The value proposition is that QMEDIC provides a defensible path to improvement rather than uncontrolled enhancement. It is designed to be useful in both real-time workflow support and evidence-generation contexts.

## 4.3 Initial Modalities and Use Cases

The initial focus is on CT and MRI, particularly lower-dose, artifact-prone, protocol-variable, or research-sensitive use cases. The product can later extend to broader multimodal imaging and adjacent scientific domains.

## 4.4 Customer Benefits

For research organizations, QMEDIC improves repeatability and evidence quality. For medical AI companies, it enhances input data reliability and can function as a reusable API service. For hospitals and enterprise imaging teams, it provides a path to controlled image-quality augmentation and workflow standardization.

## 4.5 Expected Advantage Over Existing Solutions

QMEDIC is expected to outperform enhancement-only products not simply through better image metrics, but by combining quality improvement with quality governance. That combination is more closely aligned with real purchasing decisions.

## 5. Market Opportunity

### 5.1 Target Market Definition

QMEDIC addresses three concentric markets: research and clinical research institutions; hospital and imaging-center workflows; and B2B software or platform partners such as medical AI companies, PACS providers, and imaging software integrators.

### 5.2 TAM, SAM, and SOM

The broad total addressable market includes AI in medical imaging and adjacent medical imaging software markets. The practical serviceable addressable market is the subset of CT/MRI-focused organizations that can adopt a reconstruction and refinement platform through cloud or API delivery. SQK’s initial serviceable obtainable market should be modeled bottom-up through design partners, paid pilots, annual subscription tiers, and repeat study volume.

### 5.3 Market Growth Drivers

Growth drivers include increasing imaging volumes, demand for standardization across sites, low-dose imaging requirements, pressure on radiology throughput, growth in AI-enabled workflows, and the need for reliable data in biomarker and precision-medicine studies.

### 5.4 Initial and Expansion Markets

Initial commercialization will target research organizations and innovation-friendly users. Expansion can then proceed toward specialty clinical workflows, broader hospital deployments, API/B2B relationships, and embedded partner channels.

### 5.5 Strategic Geographic Markets

The United States is the primary early commercialization and regulatory market. Canada offers strong validation and research-network value. Europe is attractive for longer-horizon SaMD expansion, industrial collaboration, and imaging-market relevance.

Region	Strategic Role
United States	Commercialization scale, FDA pathway definition, enterprise healthcare and platform market.
Canada	Clinical validation hub, public-health research ecosystem, translational collaboration.
Europe / Asia	Long-term SaMD growth market, PMDA pathway, strategic expansion and partnership potential.

## 6. Product and Technology Differentiation

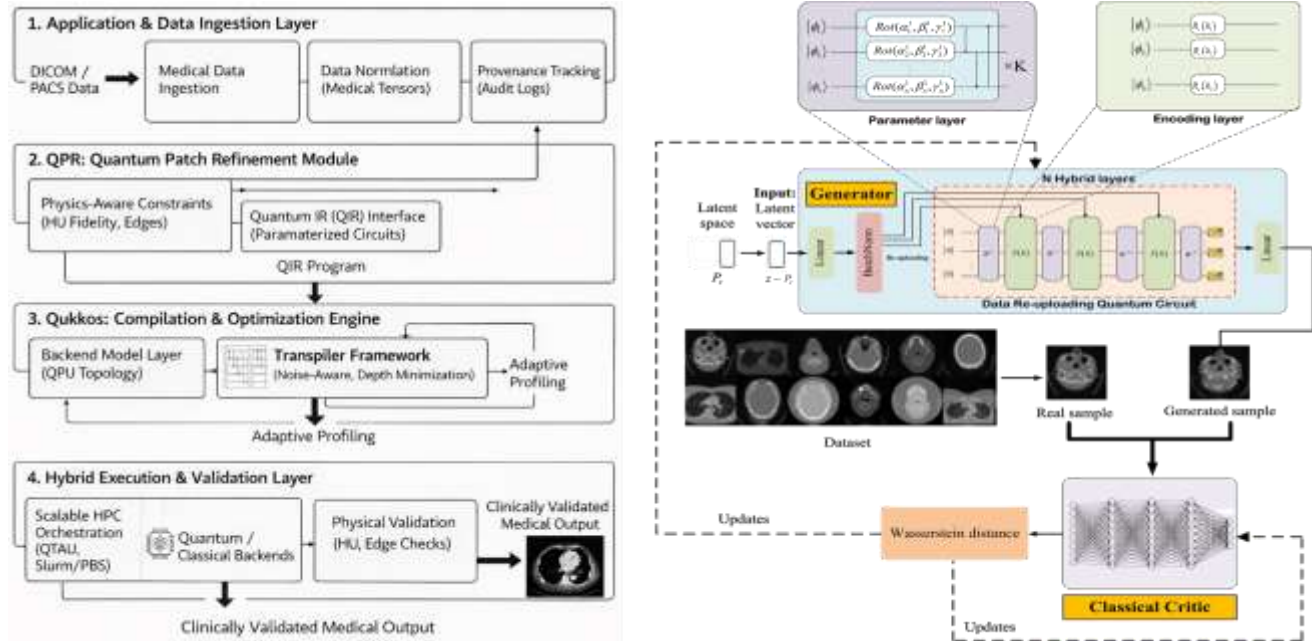
### 6.1 Meaning of Physics-Constrained Reconstruction

QMEDIC treats medical imaging as a physics-aware domain rather than a purely generative image task. Reconstruction and refinement are shaped by source information, modality constraints, and clinically meaningful structure rather than unconstrained visual optimization.

### 6.2 Differentiation of the Quantum-AI Hybrid Approach

The quantum-AI hybrid approach is not positioned as universal quantum substitution. Instead, SQK views quantum resources as selectively useful for optimization, orchestration, and future hybrid pathways in which specific subproblems may benefit from quantum-assisted workflows.

#### QMEDIC overall Architecture and Workflow



### 6.3 Hallucination Suppression Strategy

Hallucination suppression in QMEDIC is multi-layered. It includes reconstruction constraints, residual awareness, conservative mode handling, confidence outputs, and operator-facing review mechanisms. This makes the platform’s safety posture easier to explain to both customers and regulators.

### 6.4 Differentiation in Performance, Reliability, and Speed

QMEDIC aims to balance image quality, computational practicality, and governance. Its differentiation is strongest when image enhancement, quality assurance, and workflow usability are evaluated together.

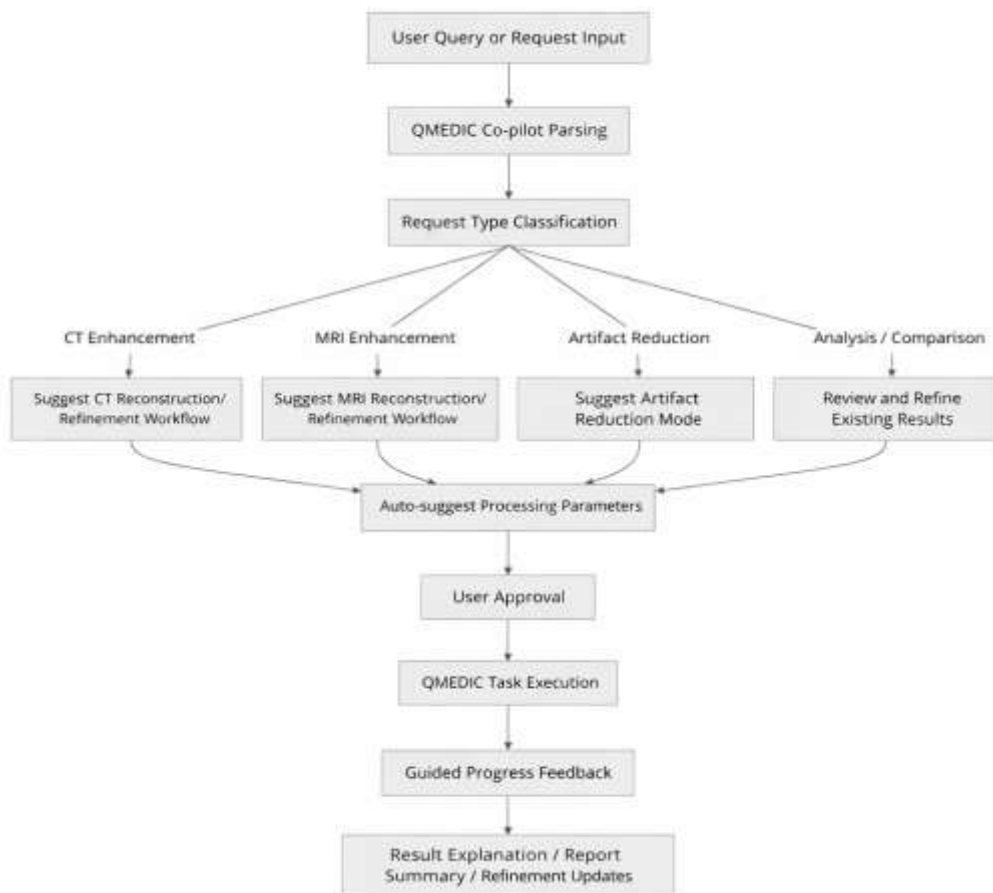
## 6.5 Why Competitors Will Struggle to Replicate It

The hardest element to replicate is not any single model, but the full stack: imaging logic, reliability controls, product architecture, benchmarking, integration potential, and the commercialization narrative that links these components together.

# 7. Product Architecture and Platform Strategy

## 7.1 System Architecture

The QMEDIC architecture spans data ingestion, reconstruction, refinement, validation, Co-pilot assistance, and delivery interfaces. This allows the product to operate as more than an enhancement module; it becomes a controllable workflow component.



## 7.2 Data Input and Processing Structure

Input pathways can include DICOM studies, acquisition metadata, research annotations, and optional contextual health-system data, depending on deployment mode. Processing then moves through normalization, reconstruction, refinement, quality assessment, and structured output packaging.

### 7.3 DICOM/PACS Integration Strategy

A practical first integration model is API- or connector-based rather than deeply embedded within PACS. This enables faster deployment for research and partner environments while preserving a future path to PACS viewer plug-ins or report-sidecar integration.

### 7.4 QUKKOS and QTAU Integration

QUKKOS provides a future orchestration and routing layer for quantum-classical execution paths. QTAU provides benchmarking and evidence-generation capability. Together, they strengthen QMEDIC's positioning as a platform that can both execute and explain.

### 7.5 Cloud, On-Premise, and Hybrid Deployment

The primary SaaS target is AWS Healthcare-oriented infrastructure, while the broader platform ecosystem includes IBM for enterprise and quantum-adjacent expansion and MATLAB for research workflow compatibility. Over time, QMEDIC may also support institution-managed on-premise or hybrid deployment options.

### 7.6 Platformization and SDK Expansion

QMEDIC is intentionally designed for platform extension. SDK and API pathways can support research scripting, partner integrations, B2B delivery, and embedded use within larger imaging or AI systems.

## 8. Validation, Clinical Relevance, and Evidence

### 8.1 Current Validation Status

QMEDIC should be presented as a platform evolving from validated technical capability toward productized, repeatable deployment. The central question is no longer whether the algorithm can perform in isolated settings, but whether the product can sustain trust in real workflows.

### 8.2 Clinical Relevance

Clinical relevance should be framed in terms of low-dose usability, artifact sensitivity, structure preservation, and support for downstream diagnostic or biomarker workflows. This framing is stronger than a purely cosmetic image-improvement narrative.

### 8.3 Performance Metrics and Comparative Results

External-facing documentation should include image metrics, task-specific reader outcomes, artifact scores, latency, throughput, and quality-governance outputs. The most persuasive evidence combines quantitative and workflow-oriented results.

### 8.4 PoC and Clinical Collaboration

Pilot deployments and institutional collaborations are especially valuable because they generate both customer traction and evidence. Design partners can also help shape the product into a more deployable clinical research asset.

### 8.5 Future Validation and Trust Strategy

Validation should proceed in three layers: product validation, research or clinical validation, and regulatory-grade documentation and evidence build-up. This staged strategy de-risks commercialization while improving future submission readiness.

## 9. Competitive Landscape

### 9.1 Competitive Overview

QMEDIC competes with device-vendor reconstruction approaches, general medical imaging AI software, and niche image-enhancement or denoising offerings. Its distinct position comes from combining reliability engineering with deployment strategy.

### 9.2 Comparison with Existing Reconstruction Solutions

Vendor-native reconstruction systems can be powerful, but are often constrained by closed ecosystems, scanner specificity, and limited external API flexibility. QMEDIC can differentiate through vendor-agnostic deployment and broader interoperability.

### 9.3 Comparison with General Medical Imaging AI

Many medical imaging AI products assume sufficiently trustworthy input images. QMEDIC instead addresses the upstream quality and consistency layer that can improve both human and machine interpretation downstream.

### 9.4 SQK Positioning

SQK should be positioned not simply as a diagnostic AI company, but as a medical imaging reliability infrastructure company. This framing better captures the platform's defensibility and extensibility.

## 9.5 Barriers to Entry

Barriers to entry include specialized imaging logic, validation know-how, product architecture, intellectual property, partner ecosystem development, and the evidence layer required for regulated or enterprise adoption.

# 10. Business Model

## 10.1 Business Model Overview

QMEDIC's business model is intentionally multi-layered. Near-term revenue can come from pilots, subscriptions, and project packages. Mid-term expansion can include enterprise deployment and B2B licensing. Long-term value can be created through OEM or platform integration.

## 10.2 SaaS and Usage-Based Models for Hospitals

Hospitals and research groups can be served through annual subscriptions, per-study billing, multi-site tiers, and premium support packages. Early contracts should prioritize ease of adoption and proof of value over maximal price extraction.

## 10.3 B2B Licensing for Medical AI Companies

Medical AI companies can use QMEDIC as a preprocessing, refinement, or quality-control engine. This B2B route is attractive because it can shorten sales cycles relative to direct hospital deployment.

## 10.4 OEM and Platform Partnership Model

Over the longer term, QMEDIC can be packaged into enterprise imaging systems, viewers, PACS-related products, or device-adjacent software layers. These models may support annual licensing, royalties, or co-sell arrangements.

## 10.5 SDK/API and Developer Ecosystem Expansion

QMEDIC's SDK/API strategy is central to platform evolution. IBM and MATLAB strengthen platform reach for research and enterprise workflows. OpenAI and Anthropic can support the AI supply chain for Co-pilot functions such as reasoning assistance, documentation, and natural-language interaction.

## 10.6 Long-Term Recurring Revenue Structure

Over time, recurring revenue should come from SaaS subscriptions, usage fees, support contracts, premium analytics modules, partner API consumption, and enterprise platform agreements.

Revenue Stream	Rationale
Research-use SaaS	Fastest entry path; supports pilots, evidence capture and repeat study processing.
Usage-based API	Aligns revenue to processing volume and partner workflows.
B2B license	Attractive for medical-AI firms that need a reliability or refinement layer.
OEM/platform	Higher strategic value and long-term recurring potential once evidence matures.

## 11. Go-to-Market Strategy

### 11.1 Initial Customer Segments

Initial customers should include imaging-intensive research groups, innovation-focused hospital teams, clinical research units, imaging biomarker groups, and medical AI firms already working with complex datasets.

### 11.2 Market Entry Sequence

A rational sequence is research-use SaaS, repeated pilot usage, specialty workflow entry, partner channels, and then broader regulated deployment. This sequence keeps learning loops fast while building referenceable evidence.

### 11.3 Sales Strategy

Early selling should be technical and founder-led. Customers will often buy not only the product itself, but also the validation plan, integration support, and confidence that the platform can fit a real workflow.

### 11.4 Reference Strategy for Hospitals and Research Institutes

Reference strategy should emphasize repeatable workflow outcomes, not merely institutional logos. Structured before-and-after casebooks, QC summaries, and repeat usage data will be especially persuasive.

## 11.5 Cloud and Platform Partner Strategy

The current ecosystem for this draft includes AWS Healthcare, IBM, and MATLAB. The AI supply chain includes OpenAI and Anthropic to support Co-pilot capabilities and natural-language workflow functions within the QMEDIC pipeline and API.

## 11.6 Global Expansion Strategy

The United States should anchor commercialization and FDA strategy, Canada can support translational validation, and Japan can serve as a strategic expansion and industrial collaboration market.

# 12. Regulatory and Commercialization Readiness

## 12.1 Regulatory Direction for Medical Software

QMEDIC's regulatory readiness depends on clear intended use, product claims, design documentation, quality controls, and lifecycle governance. Even before formal regulatory submission, the product should be managed in a manner that makes future submission feasible.

## 12.2 FDA 510(k) Preparation Strategy

An FDA strategy should begin with intended-use definition, predicate or pathway assessment, evidence requirements, software lifecycle documentation, and change-management planning for AI-enabled behavior. Research-use commercialization can proceed in parallel when claims remain appropriately scoped.

## 12.3 Health Canada, PMDA, and Other International Pathways

Canada and Japan each offer realistic long-term expansion routes for SaMD-related software. A North America-plus-Japan strategy can help SQK combine commercialization, evidence accumulation, and regionally relevant regulatory learning.

## 12.4 Data Security and Trust Architecture

Security and trust architecture should include encryption, access control, audit logging, model and version tracking, tenant separation, optional de-identification pathways, and documentation-friendly operating processes.

## 12.5 Regulatory and Validation Roadmap

The most practical roadmap is staged: research-use SaaS release, repeat pilot evidence, stronger documentation and quality controls, indication-specific validation, and eventual regulatory submission planning.

## 13. Traction and Milestones

### 13.1 Current Achievements

SQK’s current strength lies in its ability to connect deep technical assets—reconstruction logic, orchestration concepts, platform thinking, and commercialization planning—into a coherent product story. QMEDIC is the clearest medical expression of that strategy.

### Clinical Trial Result – Thyroid Cancer Image

QMEDIC demonstrated state-of-the-art CT reconstruction performance through a validation project with the SNUBH Research Institute.

Model	PSNR (dB) ↑	SSIM ↑	CNR ↑	Edge Preservation Index ↑	Lesion Detection Rate (3mm) ↑	False Positive Rate ↓	Artifact Reduction (%) ↑	HU MAE ↓
Pixel2Pixel GAN	34.8 ± 3.2	0.832 ± 0.052	8.5 ± 2.3	0.68 ± 0.11	78.5%	16.2%	58%	48.3
CycleGAN-CT	36.2 ± 2.8	0.851 ± 0.045	9.8 ± 2.1	0.72 ± 0.10	82.1%	14.8%	65%	45.1
WasserGAN-CT	37.8 ± 2.5	0.872 ± 0.038	11.2 ± 1.9	0.75 ± 0.09	84.3%	13.5%	72%	42.8
StyleGAN-CT	38.5 ± 2.3	0.885 ± 0.035	12.0 ± 1.8	0.77 ± 0.08	85.2%	12.8%	75%	40.5
U-Net GAN	39.1 ± 2.1	0.892 ± 0.034	12.4 ± 1.8	0.78 ± 0.08	86.2%	12.4%	78%	38.9
<b>QMEDIC QPR-GAN (*SOTA)</b>	<b>38.14 ± 1.8</b>	<b>0.899 ± 0.012</b>	<b>28.7 ± 2.1</b>	<b>0.94 ± 0.04</b>	<b>98.7%</b>	<b>5.3%</b>	<b>94%</b>	<b>38.18</b>

### 13.2 Technical and Commercial Milestones

Key technical milestones include SaaS packaging, API exposure, Co-pilot deployment, quality-report automation, and partner-ready interfaces. Commercial milestones include design partners, paid pilots, recurring usage, and evidence-driven expansion.

### 13.3 Partnerships and Customer Development

The development posture should treat research institutes, hospitals, ecosystem providers, and platform stakeholders as parallel contributors to both traction and product maturity.

## 13.4 12–36 Month Objectives

Over the next 12–36 months, the objective is to move from draft white paper to productized SaaS, from pilot usage to recurring accounts, and from qualitative promise to structured validation and commercialization readiness.

## 13.5 KPI and Revenue Conversion Goals

Practical KPIs include design partner count, paid pilot conversion, recurring usage, study throughput, validation milestones, QC-report utilization, and documentation readiness for future regulatory strategy.

### Milestone windows

- **0–12 months:** Packaged collateral, SaaS packaging, initial design partners, paid pilots, Co-pilot QMEDIC SaaS MVP.
- **12–24 months:** Repeat usage, broader validation, stronger evidence package, API expansion, partner channels.
- **24–36 months:** Enterprise-facing positioning, indication-focused readiness, structured regulatory preparation.

# 14. Team and Execution Capability

## 14.1 Founding Background and Mission

SQK’s mission is to apply quantum-AI and advanced computation to important, trust-sensitive problems. In healthcare imaging, that mission translates into a platform that improves both image quality and confidence in image quality.

## 14.2 Leadership

The leadership narrative should emphasize cross-functional capability: technical depth, commercialization execution, partner development, and the ability to translate emerging science into partner-facing products.

## 14.3 Execution Capability

Execution matters more than technical novelty alone. QMEDIC’s white paper should therefore make clear that SQK is building not only a model, but a customer-ready product and a scalable commercialization engine.

## 14.4 External Partners and Advisors

Clinical, research, platform, and AI ecosystem relationships are all important. This draft includes AWS Healthcare, IBM, and MATLAB as cloud/platform ecosystem elements, and OpenAI and Anthropic as part of the AI supply chain concept for the QMEDIC pipeline and API.

## 14.5 Why SQK Can Execute

SQK can execute because it is aligning product design, research evidence, ecosystem positioning, and commercialization sequencing into a single plan rather than treating them as separate projects.

# 15. Financial Outlook

## 15.1 Revenue Assumptions and Growth Scenarios

Revenue scenarios should be modeled in stages: early validation revenue, recurring SaaS growth, and platform or enterprise expansion. That framework reflects how deep-tech healthcare software typically matures.

## 15.2 Cost Structure

Major cost categories include engineering, cloud infrastructure, validation and clinical support, compliance preparation, business development, and customer success.

## 15.3 Monetization Roadmap

The initial objective is not immediate margin maximization, but efficient conversion from pilot to recurring value. Over time, the revenue mix should become more durable and more software-like.

## 15.4 Key Financial KPIs

Key financial KPIs include annual recurring revenue, pilot ACV, gross margin, cloud cost per study, customer acquisition cycle, repeat-use rate, and expansion revenue.

## 15.5 Expected Post-Investment Outcomes

Following investment, the major uplift should come not only in revenue, but also in product maturity, reference quality, regulatory preparedness, and platform valuation potential.

## 16. Use of Funds

### 16.1 Capital Allocation Plan

Capital should be deployed into productization, evidence generation, security and compliance readiness, go-to-market acceleration, and key hires. These categories directly support both near-term traction and long-term defensibility.

### 16.2 Technical Development

Technical development should prioritize core imaging performance, reliability controls, API maturity, Co-pilot functions, observability, and orchestration-ready architecture.

### 16.3 Clinical and Regulatory Readiness

Clinical and regulatory readiness activities include structured validation, documentation, lifecycle management, quality controls, and region-specific regulatory planning.

### 16.4 Sales and Business Development

Business development investment should target design partner acquisition, ecosystem outreach, conference visibility, pilot management, and enterprise relationship building.

### 16.5 Hiring and Global Expansion

Strategic hires may include platform engineers, imaging and ML engineers, clinical product specialists, compliance or regulatory leads, and dedicated BD leadership for North America and selected overseas channels.

## 17. Risks and Mitigation

### 17.1 Technical Risk

Performance variability across protocols, sites, and modalities is a real technical risk. This is why staged validation, conservative operating modes, benchmarking discipline, and transparent QC outputs are central to QMEDIC's architecture.

### 17.2 Regulatory Risk

Regulatory risk emerges when claims outpace evidence or when lifecycle documentation is incomplete. SQK can reduce this risk by implementing documentation and quality logic early, even before a full submission program begins.

### 17.3 Market Entry Risk

Hospital sales cycles may be long, and operational adoption can stall without a clear internal champion. The initial research-market strategy is a deliberate mitigation against that reality.

### 17.4 Customer Adoption Risk

Even technically strong products can fail if they do not fit workflow. QMEDIC addresses this through API-first design, QC outputs, Co-pilot guidance, and phased integration models.

### 17.5 Mitigation Strategy

The overall mitigation strategy is staged de-risking: early commercial use in research settings, repeated evidence capture, product hardening, partner development, and then expansion into more complex and regulated environments.

## 18. Exit and Long-Term Upside

### 18.1 Strategic Expansion Potential

QMEDIC can expand from a reconstruction and refinement platform into a broader imaging reliability layer for research, enterprise analytics, and partner ecosystems.

### 18.2 Adjacent Market Opportunities

Adjacent opportunities may include pathology imaging, advanced microscopy, photoacoustic reconstruction, scientific imaging, and other domains in which physical consistency and AI-guided refinement matter.

### 18.3 Evolution into a Platform Company

If QMEDIC successfully extends its API, partner, and Co-pilot layers, SQK can evolve from a product company into a platform company with stronger strategic defensibility.

### 18.4 M&A and Strategic Partnership Perspective

Potential strategic interest could come from enterprise imaging vendors, PACS-related software groups, medical AI platforms, device-adjacent software companies, and cloud- or workflow-driven healthcare technology players.

## 18.5 Long-Term Enterprise Value Logic

Long-term value creation depends on recurring revenue, platform extensibility, evidence maturity, regulatory readiness, and strategic integration potential. QMEDIC's architecture supports each of these drivers.

# 19. Conclusion

## 19.1 Summary of Investment Value

QMEDIC is a reliability-centered medical imaging platform with a credible path from research-use commercialization to broader healthcare deployment. It is differentiated by its combination of image quality improvement, quality governance, platform architecture, and ecosystem strategy.

## 19.2 Overall Market, Technology, and Commercialization Assessment

The product is attractive because the market need is real, the technical wedge is defensible, and the commercialization sequence is practical. The platform can create value before full regulatory deployment while simultaneously preparing for that future.

## 19.3 Growth Vision

SQK's long-term vision is to make QMEDIC more than a software module. The aspiration is to establish it as an AI-native imaging infrastructure layer that supports reliability, evidence, and deployability across healthcare and adjacent imaging domains.

**Building a **Hallucination-Free** Future for  
BioMedical Imaging Technology.**

**SQK | QMEDIC**

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## Appendix A. Technical Terms and Definitions

Item	Description
<b>Physics-Constrained Reconstruction</b>	A reconstruction approach that explicitly respects source-data relationships and modality-specific physical constraints.
<b>Refinement</b>	The post-reconstruction step used to improve image quality while preserving clinically meaningful information.
<b>Hallucination Suppression</b>	A set of methods used to reduce the risk that the system invents or distorts structures in medically significant ways.
<b>Consistency Check</b>	An internal process that evaluates whether outputs remain aligned with available source information or expected reconstruction logic.
<b>Confidence Score</b>	A quality-oriented signal estimating output stability or trustworthiness within the platform's processing framework.
<b>Co-pilot</b>	The assistance layer that supports recommendation, explanation, QC interpretation, and workflow documentation.
<b>QUKKOS</b>	SQK's orchestration concept for quantum-classical workload routing.
<b>QTAU</b>	SQK's benchmarking and analysis framework intended to support evidence-oriented evaluation.

## Appendix B. Metric Framework

Item	Description
<b>Image metrics</b>	PSNR, SSIM, RMSE, and related quality scores remain useful but should not be used alone as proof of clinical value.
<b>Task metrics</b>	Reader preference, task success, lesion-visibility scoring, or use-case-specific measures can better reflect actual value.
<b>Operational metrics</b>	Latency, throughput, repeatability, and QC-report usage are important for SaaS commercialization.
<b>Reliability metrics</b>	Consistency score, confidence outputs, artifact flags, residual awareness, and auditability indicators strengthen trust.

## Appendix C. Regulatory and Readiness Notes

Item	Description
<b>FDA</b>	The future FDA path will depend on intended use, claims, software function, evidence scope, and product classification strategy.
<b>Health Canada</b>	Canada provides a useful SaMD-oriented expansion route and a practical bridge between validation and commercialization.
<b>PMDA</b>	Japan remains strategically relevant for long-term SaMD expansion, industrial partnership, and imaging-market access.
<b>Documentation</b>	Lifecycle management, software changes, traceability, cybersecurity, and documented validation are foundational regardless of region.

## Appendix D. IP and Defensibility Planning

Item	Description
<b>Potential IP layers</b>	Reconstruction workflows, hybrid refinement pathways, orchestration logic, QA pipelines, Co-pilot interactions, and platform integrations may all support IP development.
<b>Strategic use of IP</b>	IP is valuable not only for legal protection but also for signaling differentiation and raising competitor replication cost.

## Appendix E. Partner and Ecosystem Mapping

Item	Description
<b>Clinical / research ecosystem</b>	Hospitals, imaging labs, biomarker groups, and translational research collaborators.
<b>Cloud / platform ecosystem</b>	AWS Healthcare, IBM, MATLAB.
<b>AI supply chain for QMEDIC pipeline/API</b>	OpenAI, Anthropic.
<b>Commercial / integration ecosystem</b>	PACS, medical-AI companies, enterprise imaging platforms, device-adjacent software partners.

## Appendix F. Reference and Illustration Notes

Item	Description
<b>References included in this packaged draft</b>	This document includes a short reference list for market/regulatory/cloud context and a working illustration for QMEDIC configuration.
<b>Illustration note</b>	The QMEDIC diagram is treated as a working internal illustration concept for this draft. If SQK has a formal expansion or product naming convention, the figure label can be updated in the final design.

### Selected external reference list for packaging

- U.S. FDA — Artificial Intelligence-Enabled Device Software Functions: Lifecycle Management and Marketing Submission Recommendations (draft guidance).
- U.S. FDA — Classify Your Medical Device; Premarket Notification 510(k) overview materials.
- Health Canada — Guidance Document: Software as a Medical Device (SaMD).
- PMDA (Japan) — Software as a Medical Device (SaMD) review and guidance resources.
- AWS — HIPAA compliance resources, AWS Healthcare compliance resources, and HealthLake information pages.